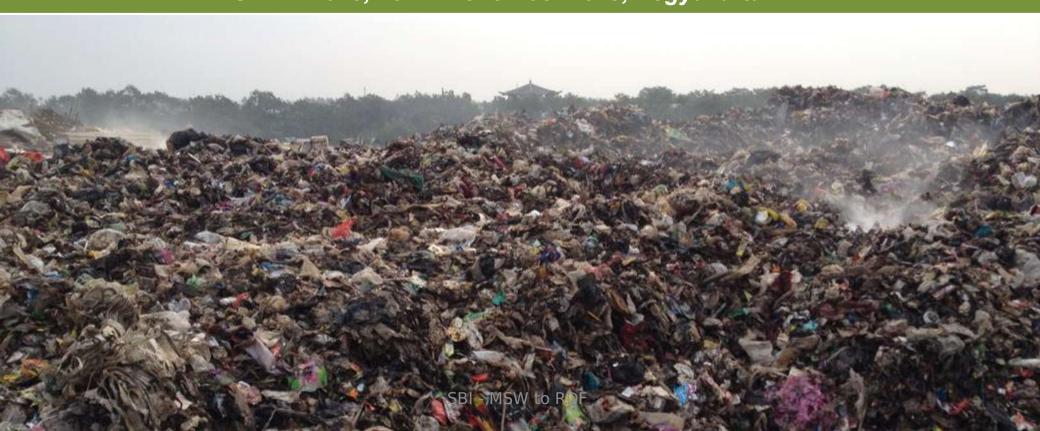


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Production of Refuse-Derived Fuel (RDF) as Alternative Fuel in Cement Kiln 2nd ANSWER 2019, 13-14 November 2019, Yogyakarta





In January 2019, Semen Indonesia Group represented by its subsidiary; PT Semen Indonesia Industri Bangunan (SIIB), acquired majority shares of PT Holcim Indonesia Tbk. The company then changed its name consequently to PT Solusi Bangun Indonesia Tbk on 11 February 2019.







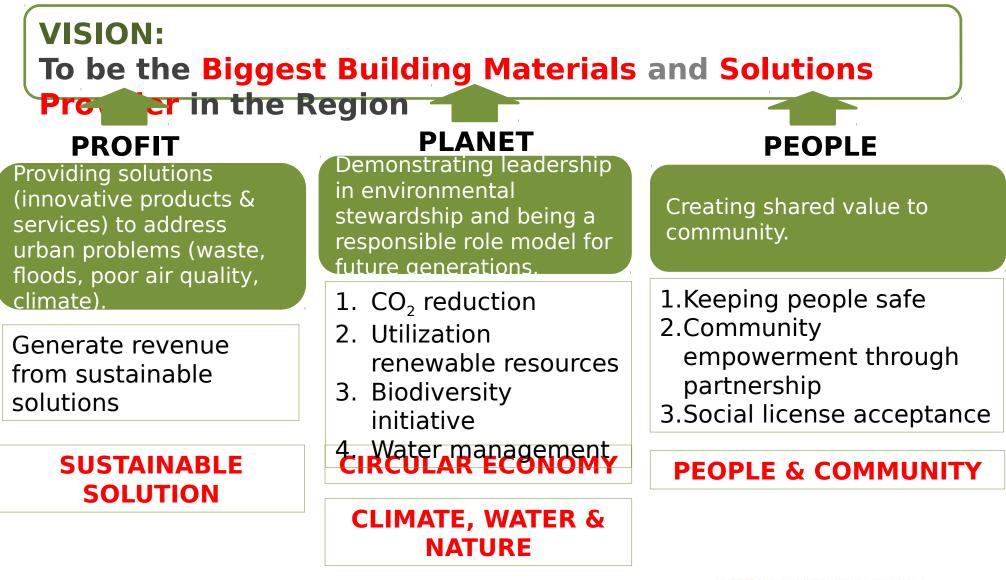
OUR VISION

To be the Biggest Building Materials and Solutions Provider in The Region

MISSION

- Customer Satisfaction oriented in every business initiatives
 - Implement best standards to secure best quality
- Focus to create environment preservation and sustainable social responsibility
 - Provide best added-values for all stakeholders
- Focus on human resources as the center of company development

Sustainability as our competitive advantages



4

Sustainability – Triple Bottom Line



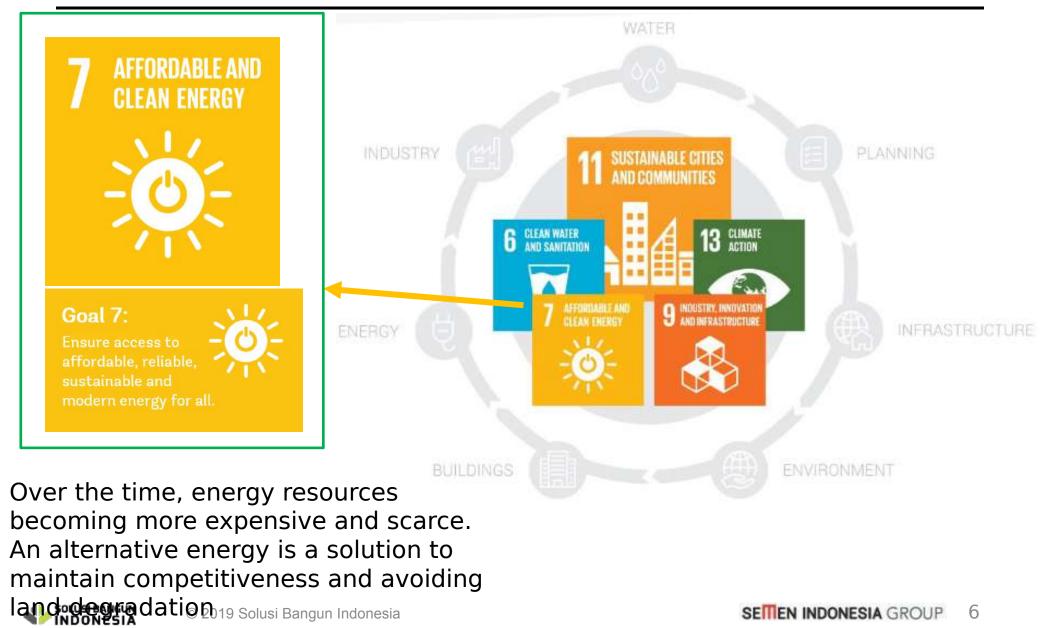
Why we need SD?

- Address Risk : Companies may not be able to continue to create capital over the long term if natural, social, financial and manufactured capital is being eroded elsewhere.
- 2. Attract capital: Investors are increasingly paying attention to environmental, social and governance (ESG) risks when making investment decisions.

"Sustainable development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs." (Bruntland report, UN 1987)



Sustainable Development Goals – SDGs indicator related to cement industry



How AFR answers Sustainable Development demand

ECONOMICAL BENEFITS Through AFR we are able to improve our industrial competitiveness by reduction of the overall manufacturing costs threughtitwomain traditional fossil fuels and/or traditional raw materials 2. Additional revenues from offering waste management solutions

ENVIRONMENTAL resources and reduction of the global and local er Riedwictiontalanthaceserall emissions as the emissions of our kilns are not affected by the AFR, but other waste management solutions have 2. Rediviction of the oreenbouse effect as no "fresh" fossil fuel **Becksect**ion of the natural 3. resources extraction in our 4. Safertand optimal waste treatment as the clinker manufacturing process ensures the right conditions for safe waste treatment

SOCIAL BENEFITS The social benefits as follows:

- 1. Effective contribution to waste
 - management at local and regional levels.
- Regional job creation in waste collection and pre-treatment facilities
- Especially in developing countries, saving of public funds otherwise needed to build additional

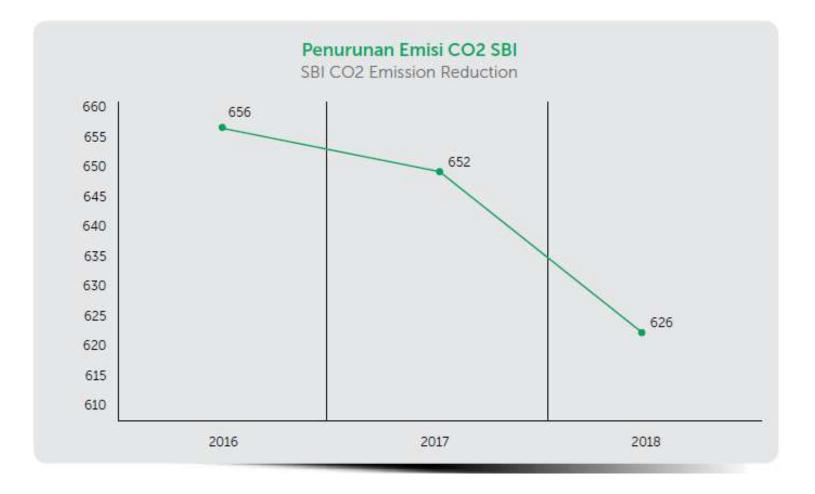
incinerators as the seminfrastructure 7

INDONESIA © 2019 Solusi Bangun Indonesia

SBI SD Dashboard 2016-2018

Pilar Pillar	2016	2017	2018
Solutions	3,9% atau Rp 371 Milyar pendapatan dari Solusi Berkelanjutan 3.9% or Rp 371 Billion of revenue from Sustainable Solutions	9,8% atau Rp 930 Milyar pendapatan dari Solusi Berkelanjutan 9.8% or Rp 930 Billion of revenue from Sustainable Solutions	8,95% atau Rp 928 Milyar pendapatan dari Solusi Berkelanjutan 8.95% or Rp 928 Billion of revenue from Sustainable Solutions
Iklim Climate	655kg CO ₂ per ton cemmat atau 21,2% lebih rendah dibandingkan tahun 1990 655kg CO ₂ per ton cemmat or 21.2% reduction compared to 1990	651kg CO ₂ per ton cemmat atau 21,6% lebih rendah dibandingkan tahun 1990 651kg CO ₂ per ton cemmat or 21.6% reduction compared to 1990	630kg CO ₂ per ton cemmat atau 24,2% lebih rendah dibandingkan tahun 1990 630kg CO ₂ per ton cemmat or 24.2% reduction compared to 1990
SDG #7, #12, #13	8,1% Subtitusi Energi Panas (Thermal Substitution Rate/TSR) dari Bahan Bakar Alternatif 8.1% Thermal Substitution Rate (TSR) from Alternative Fuel	8,32% Subtitusi Energi Panas (Thermal Substitution Rate/TSR) dari Bahan Bakar Alternatif 8.32% Thermal Substitution Rate (TSR) from Alternative Fuel	8,16% Subtitusi Energi Panas (Thermal Substitution Rate/TSR) dari Bahan Bakar Alternatif 8.16% Thermal Substitution Rate (TSR) from Alternative Fuel







SBI Sustainable Solution Initiatives



Nathabumi – Business Unit Providing Waste Management services using Co- processing Technology at Cement Kiln



Nathabumi – Professional Waste Management Services

- Since 2007 as Business unit at PT SBI Tbk – We do Waste Management for Industrial Waste and Municipalities for Hazardous and Non Hazardous waste material
- We are processing and managing waste from Industrial and municipalities activities to be eliminate through our co-processing method in Cement Kiln as Alternative Fuel and Raw material
- The business unit has managed to provide waste management solution to more than
 Out Germiens: such as Chevron, Pertamina.
- **Out Gereients:** such as Chevron, Pertamina, • Hazardous Waste Management Services
- Non Hazardous Waste Services
- Field Services
- Tailor Made Services
- Consulting Services
- Secured Destruction Services
- ODS Destruction Services
- Document Destruction Services





A Wide Range of Waste We Can Handle



Solid

- Plastics and used or contaminated packaging materials
- Oil and solvent contaminated rags
- Consumer products (Off Spec or expired)
- Rubber waste or manufacturing off cuts
- Rejected packaging materials
- Textile or garment waste
- Bottom ash and other process residues
- Waste Water Treatment Sludge or filter cake
- Foundry Sand
- Contaminated Soil

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Liquid

- Solvents
- Spents oils
- Contaminated liquids

Sludge

- Oil sludge
- Paint sludge
- Petrochemical sludge

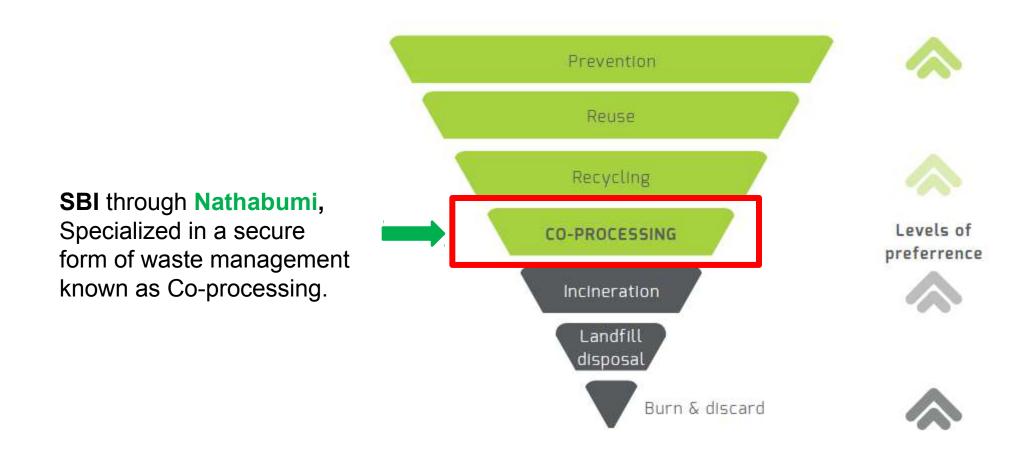
Gas

Phased out or contaminated refrigerant gases

Entity	Unit/Plant	Scope	Permit	Deskripsi
PT Solusi Bangun Indonesia Tbk	Narogong Plant	AF, AR	Ken Men I H Norm 4/8 Tanun 2015	Permit to manage & utilized hazardous waste materials (B3)
PT Solusi Bangun Indonesia Tbk	Cilacap Plant	AF, AR	Ken Men I H Nomor 896 Lanun 2016	Permit to manage & utilized hazardous waste materials (B3)
PT Solusi Bangun Indonesia Tbk	Tuban Plant	AR	SK No 392/Menink/Setien/PLB 3/8/2017	Permit to manage & utilized hazardous waste materials (B3)
Entity	Unit/Plant	Cakupan	Permit	Deskripsi
PT Solusi Bangun Andalas Tbk	Lhoknga Plant	AR (Flyash BottomAsh)	SK NO 620/ Menink/ Setien/ PLB 3/ 8/ 2016	Permit to manage & utilized hazardous waste materials (B3)



Co-Processing, The Safer & Environmentally Friendly Solution



Co-processing - means the substitution of fossil fuel and primary raw material by waste derived materials in industrial processes.



Q: What happens to the waste?

A: It is subjected to ultra high temperature over long residence time, completely destroys all organic materials.

Q: What about gas emissions?

A: Chlorine and sulphur from organic material produce acid gases (HCL & SO₂) which are absorbed and neutralised by limestone and other alkaline materials.

Q: And everything else?

A: Inorganic constituents become part of the clinker.

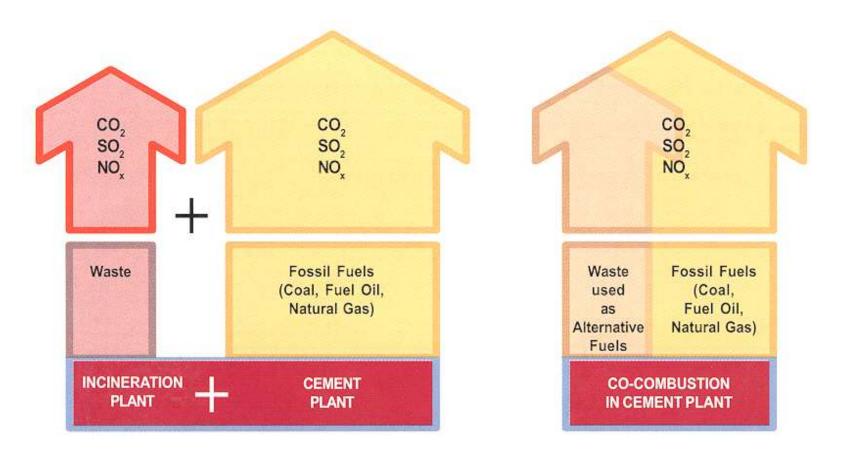
Q: Can waste affect cement quality?

A: All waste inputs are carefully assessed to guarantee the compatibility of the materials with the cement process and the quality of cement.

Flame temperature >1,800°C



Waste Utilization Background



Utilization of Waste Contributes to Reducing Global Warming



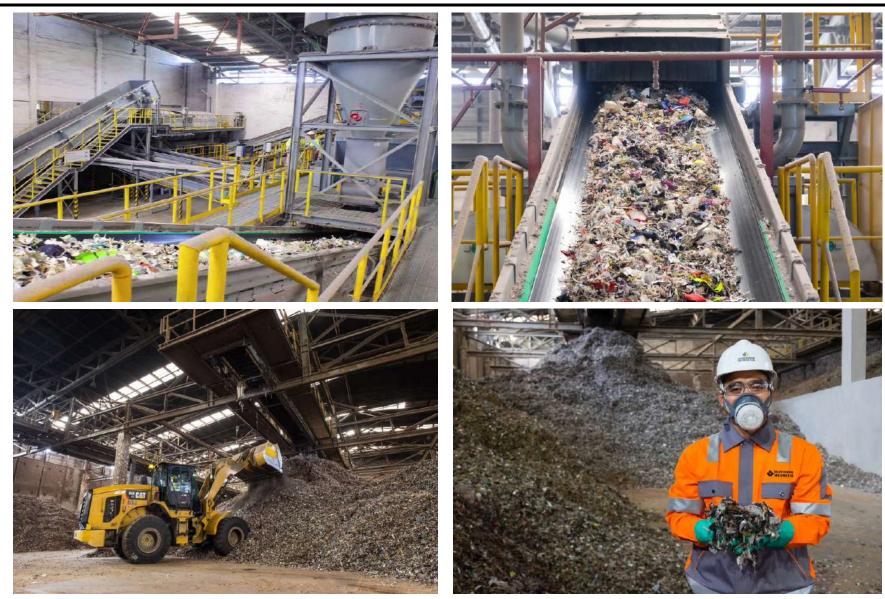
Minimizing Risk by Maximizing Work Safety

- Internal & External routine audits
- OHS Training for transporters and contractors
- Customer Manifest Training
- We held certification in ISO 90001, ISO 14000 and OHSAS 18001 Quality Management System.
- We identify changes to laws and regulations and periodically analyze the effectiveness of implementation.
- We ensure implementation of the AFR Directive & Policy as part of our commitment to compliance.
- We maintain good relationships with our stakeholders (the surrounding community, government, employees and contractors).



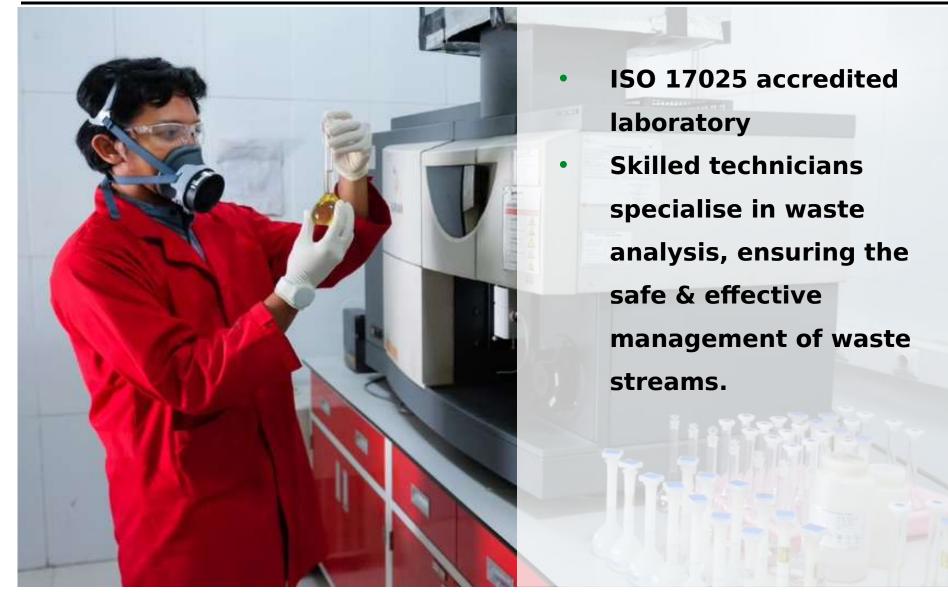


Waste Pre-treatment Facility in Narogong Plant





Waste Laboratory



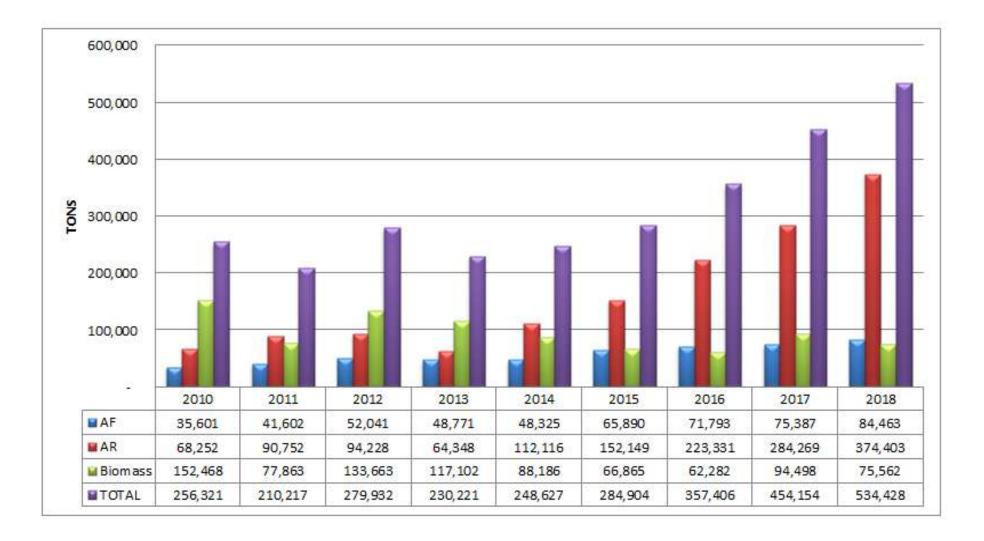
Diverse Client Base and Extensive Reach



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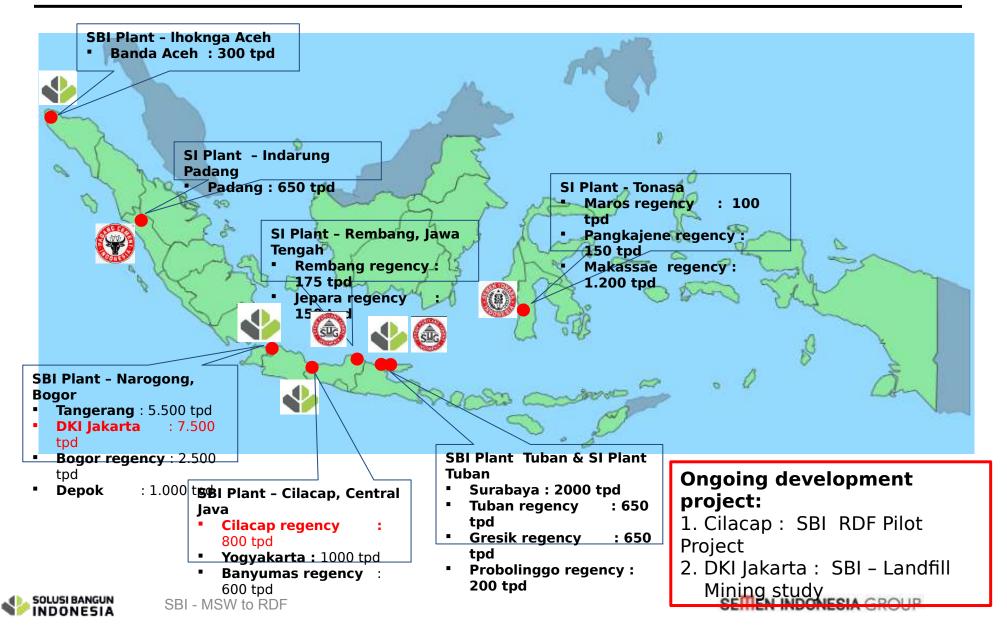
Waste Co-processing Volume





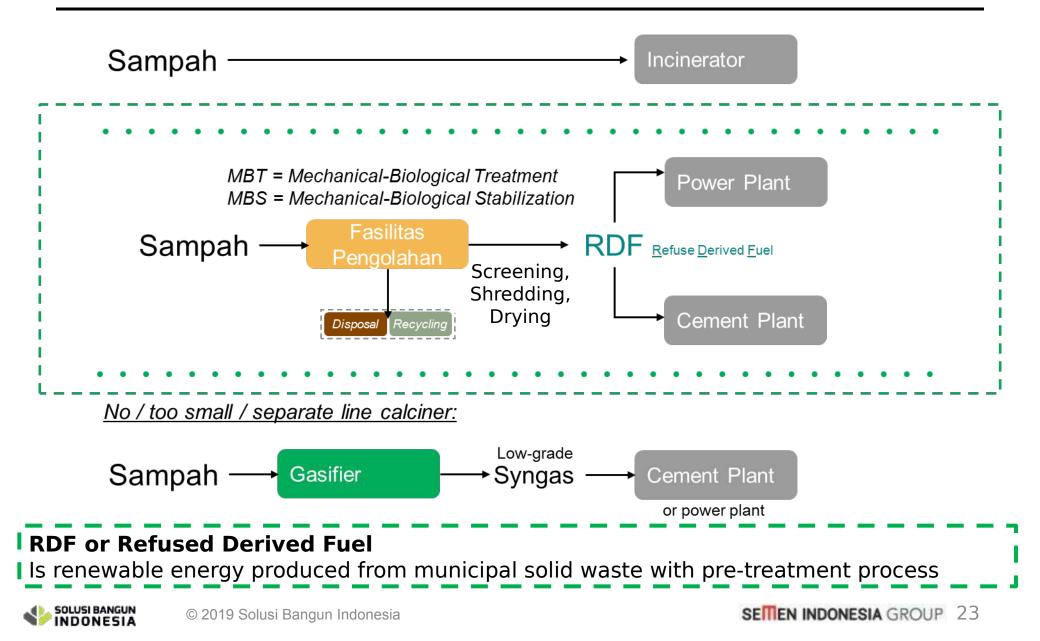
MSW to RDF Development Project

Map of potential future development of MSW business in Semen Indonesia Group



Technology of processing MSW into fuel

Basic principle of MSW utilization as alternative fuel



Technology of processing MSW into fuel

Waste type that required specific treatment

COMPONENT	INDONESIA (JAKARTA) (%)	TYPICAL EUROPE (%)
Food and Yard Waste	67	20
Paper (high CV)	6	40
Plastic (high CV)	17	6
Metal	0.5	8
Glass	1	8
Other (textiles, stone, sand, etc.)	8.5	18
TOTAL	100	100
Moisture content %	55-60	20-25

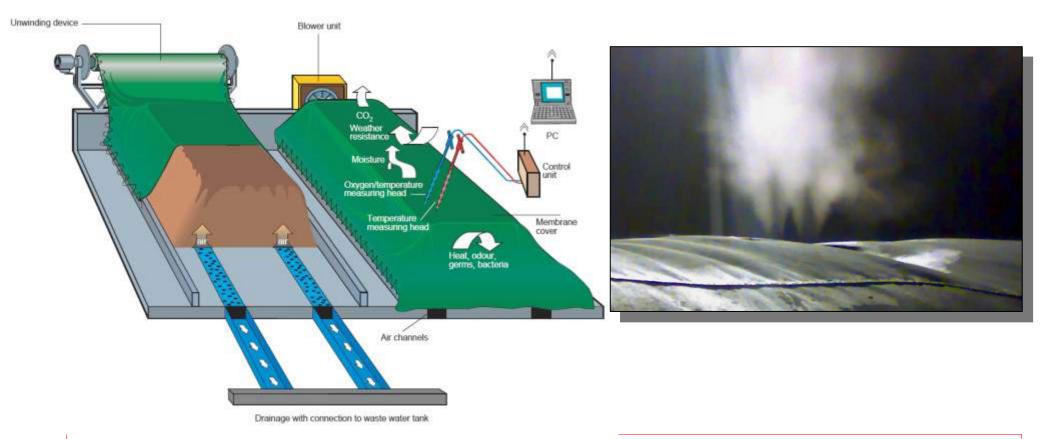
Source: Clinton Foundation's study in Jakarta

 To sort high CV waste in Indonesia is not economic viable

- In each ton there is lesser high CV material in Indonesia waste type
- Government required full solution
- Food waste / organic waste are the biggest composition in Indonesia
 - Contribute to high moisture level content in the waste
 - There is a unique condition that can be benefit in a waste management processing

Because of the average of Indonesia waste are having high moisture content, therefore to turn it into alternative fuel required a drying process technology.

Technology of processing MSW into fuel Bio Drying Membrane



- Biological drying using Bacteria from organic waste
- Special membrane that can evaporate water but will not penetrate water from outside
- Air flow and turning process to help bacteria stay alive during the drying process
- It takes 21 days of the drying process to produce RDF with the specifications required by the Cement plant

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Technology of processing MSW into fuel RDF specifications that can be used in the cement industry

		RDF
NCV	kcal/kg	3.000
H20/moistur e	%	25
Ash	%	15
Chlorine	%	0.8
Sulfur	%	0.5



From our commissioning at RDF Plant in Cilacap, the drying processing of fresh MSW can produced +/- 50% of RDF product that consist of:

1. Inert (0-20mm) equivalent with compost \Box 15%

2. RDF Product (20-50mm) _ 51%

3. Reject product (>50mm) Oversize a 34% (Reshredded) and combined into RDF product

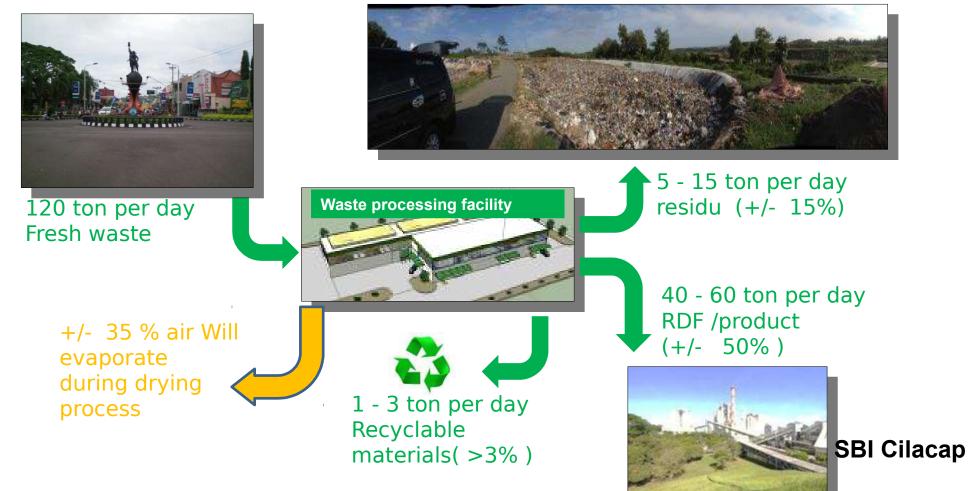




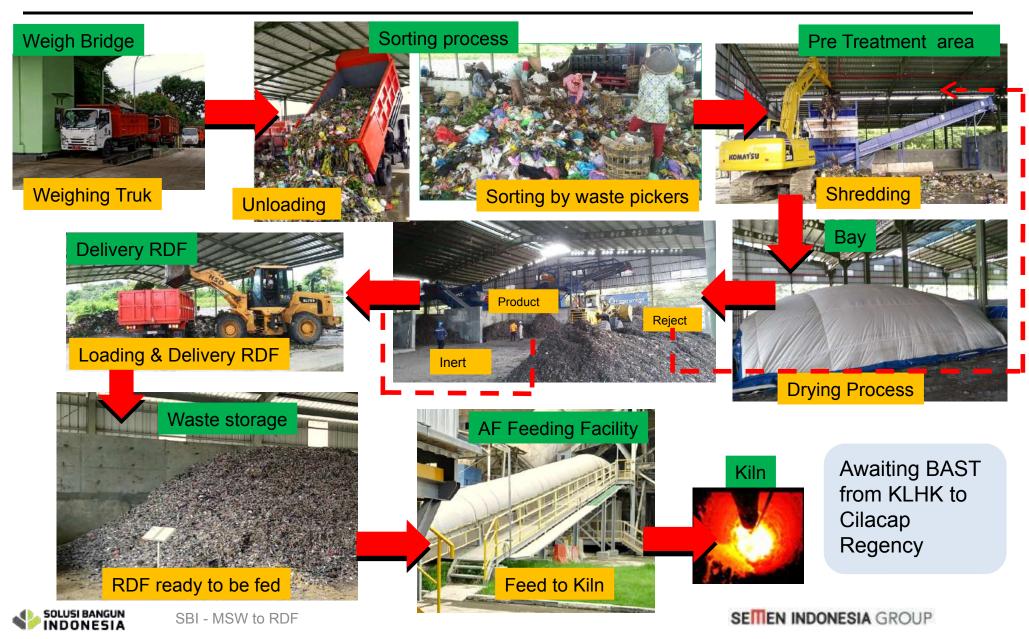
Case Study - Cilacap MSW to RDF Pilot Project

Cilacap

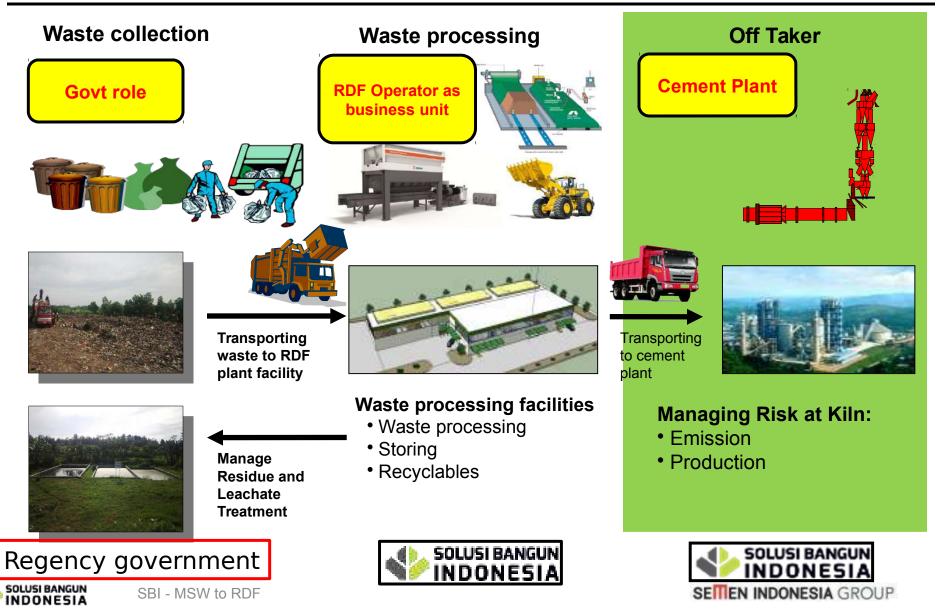
Jeruk Legi



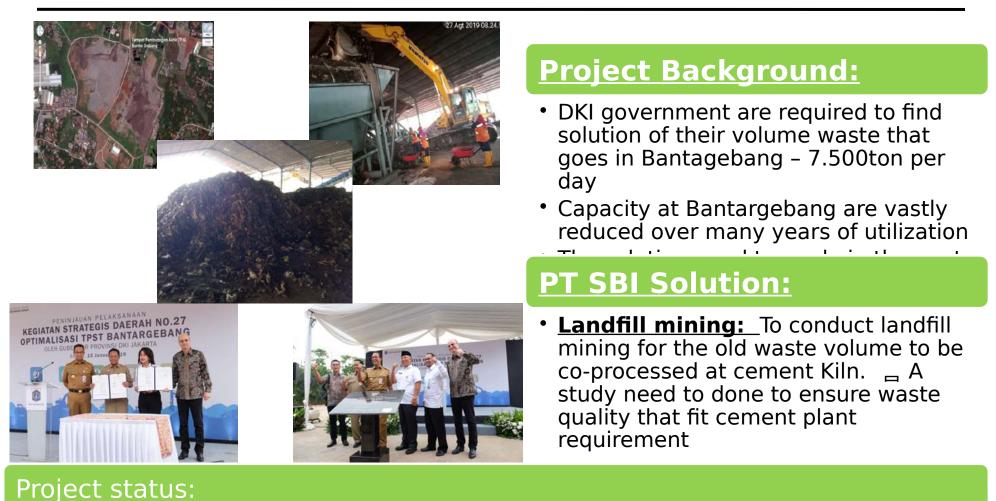
Process Flow MSW to RDF in Jeruk Legi Cilacap



Cooperation concept between Cilacap Regency, RDF operator and SBI



Case Study - Cooperation with DKI Jakarta for Landfill Mining



- Signed 1 year MOU to conduct landfill mining study up to January 2020
- We have collected and study a sample up to 5 meter depth of the designated old waste pile
- Operational target for landfill mining Q1 2020



SBI - MSW to RDF

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velopment Planning with other cities

• RDF for Lhoknga Plant:

- Early stage proposal development ready to be presented to Banda Aceh government

• RDF for Tuban Plant:

- Conducted mapping to confirm volume data

- Follow Up study for details follow up

• RDF Jogjakarta:

 Follow up with Government for their Piyungan dump site _ Whether or
no Prevelopment of peteretial RDF somarket:

- Exploring other market outside cement plant such as other thermal processing industry (Coal-Based Power Plant)





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Lesson Learned and Challenges

Required extensive lead time to introduce, propose and execute project

- Mindset
- Technology selection
- · Business modelling
- Tender process

Financial engineering scheme to enable all stakeholders participation and project viability (Local city government in particular):

- Tipping fee mechanism
- CAPEX and OPEX cost sharing between stakeholders
- Less aid fund available in Indonesia for waste management

Regulation support/consistency to support RDF project

- Environmental regulation discourage cement plant using AFR
- Provincial government still having issues on how to access state budget on the waste disposal fee

The Benefits Profitable and beyond by creating sustainable solutions

Three main benefits are to be expected:

EXPECTED BUSINESS PROFIT



- Revenue from sustainable solutions
- Reduced fuel costs
- Increased TSR
- Brand building





- Drastically reduce the need for landfilling
- Reduce odor & leachate
- Significant greenhouse gas reduction

SBI - MSW to RDF

EXPECTED SOCIAL BENEFIT



- Provision of land for active uses
- Better working environment for waste pickers
- Better living condition



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SBI - MSW to RDF